



Seminar on
NEDA's 10 Years of Partnership in
Social and Economic Development in the Region

Trade and Investment Opportunities in Cambodia

Bangkok, 15 May 2015

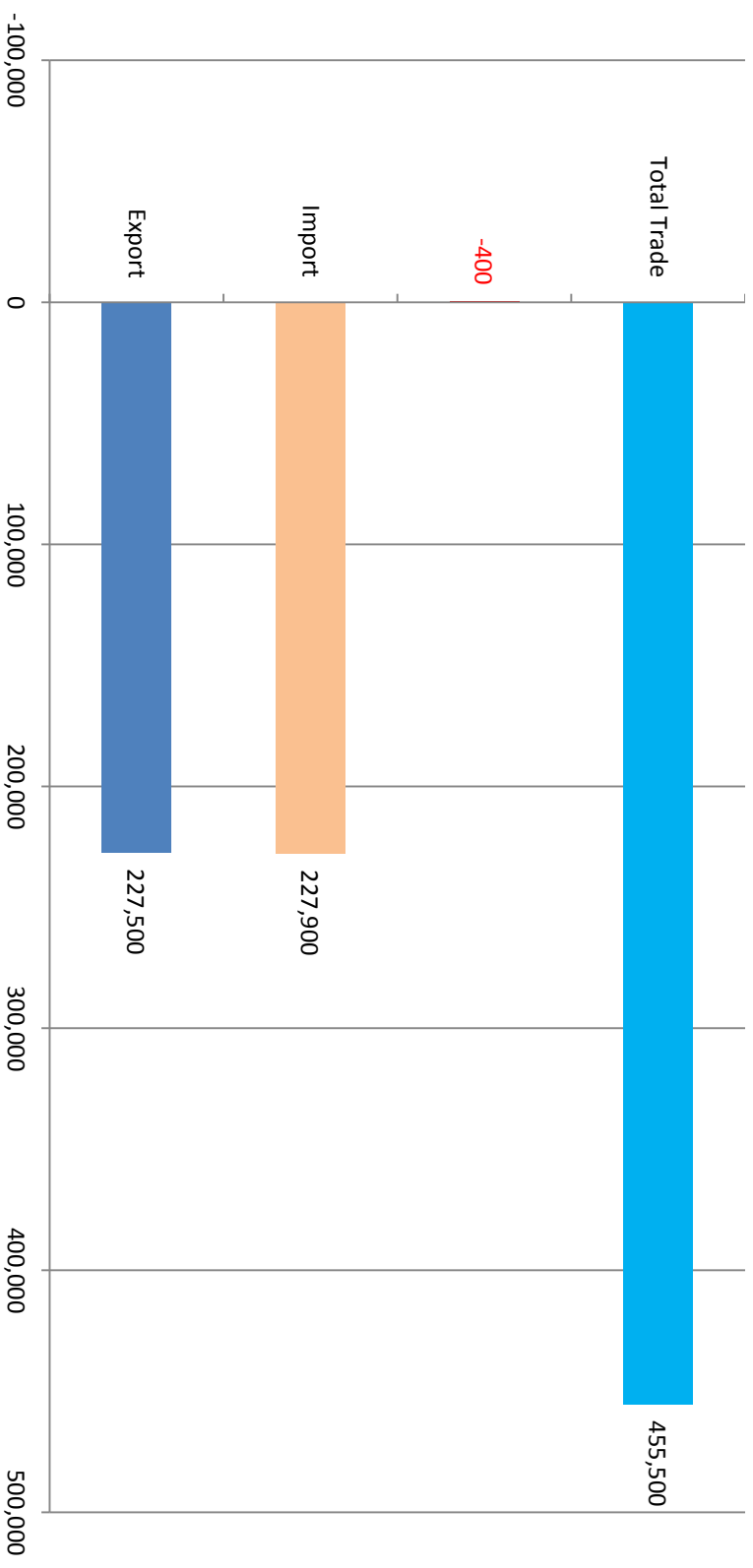
EAT Sophea

Ambassador Extraordinary and Plenipotentiary

Royal Embassy of Cambodia to Bangkok

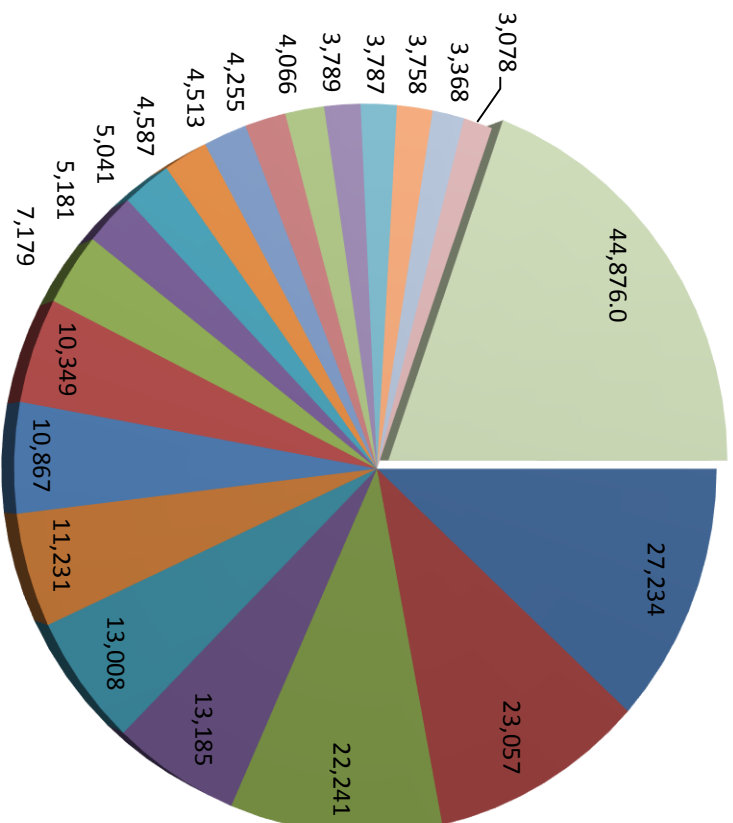
Email: camemb.tha@mfa.gov.kh

Thailand Total Trade 2014 (Millions USD)



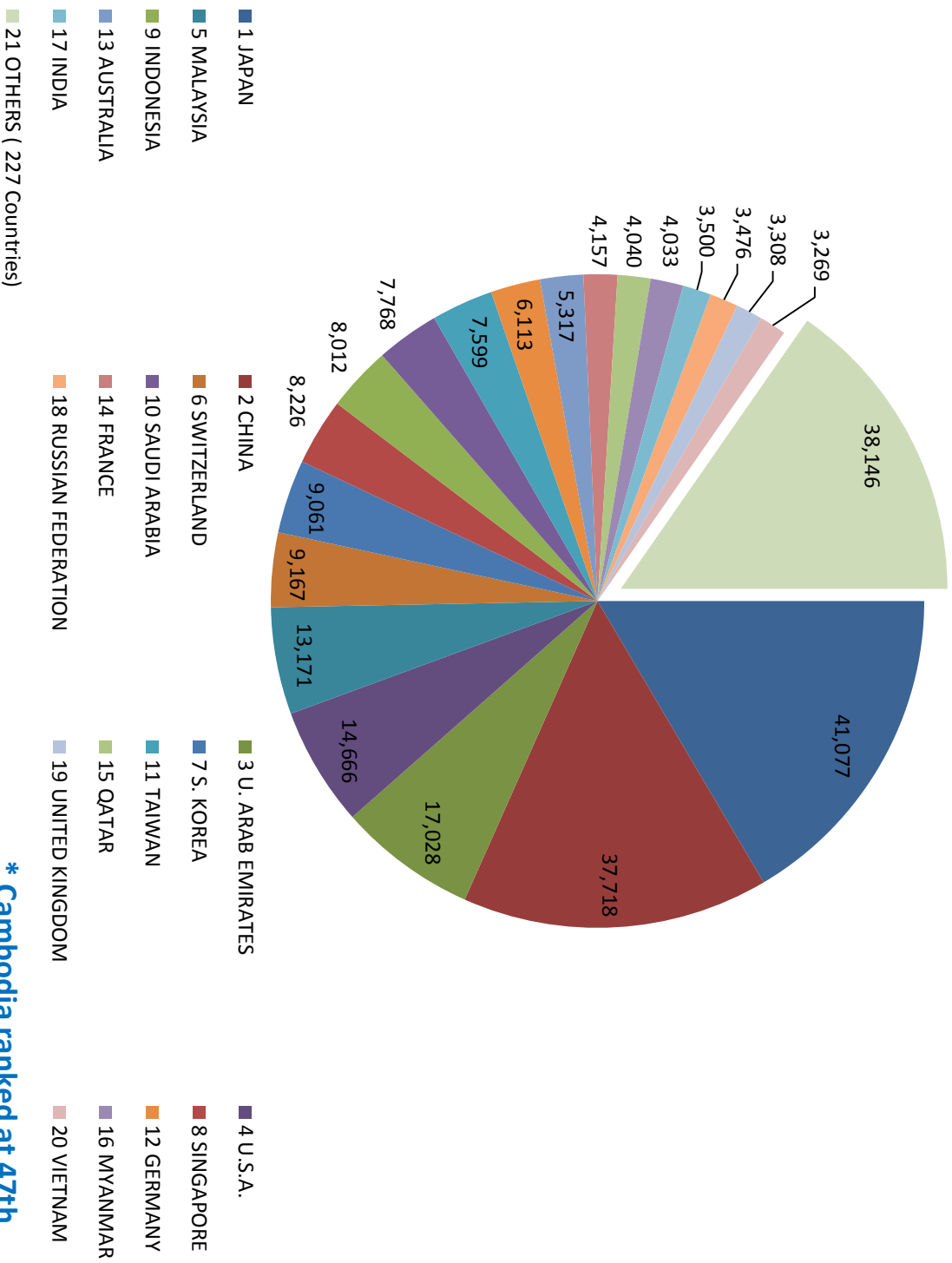
Source: Ministry of Commerce

Thailand Exports 2013 (Millions USD)



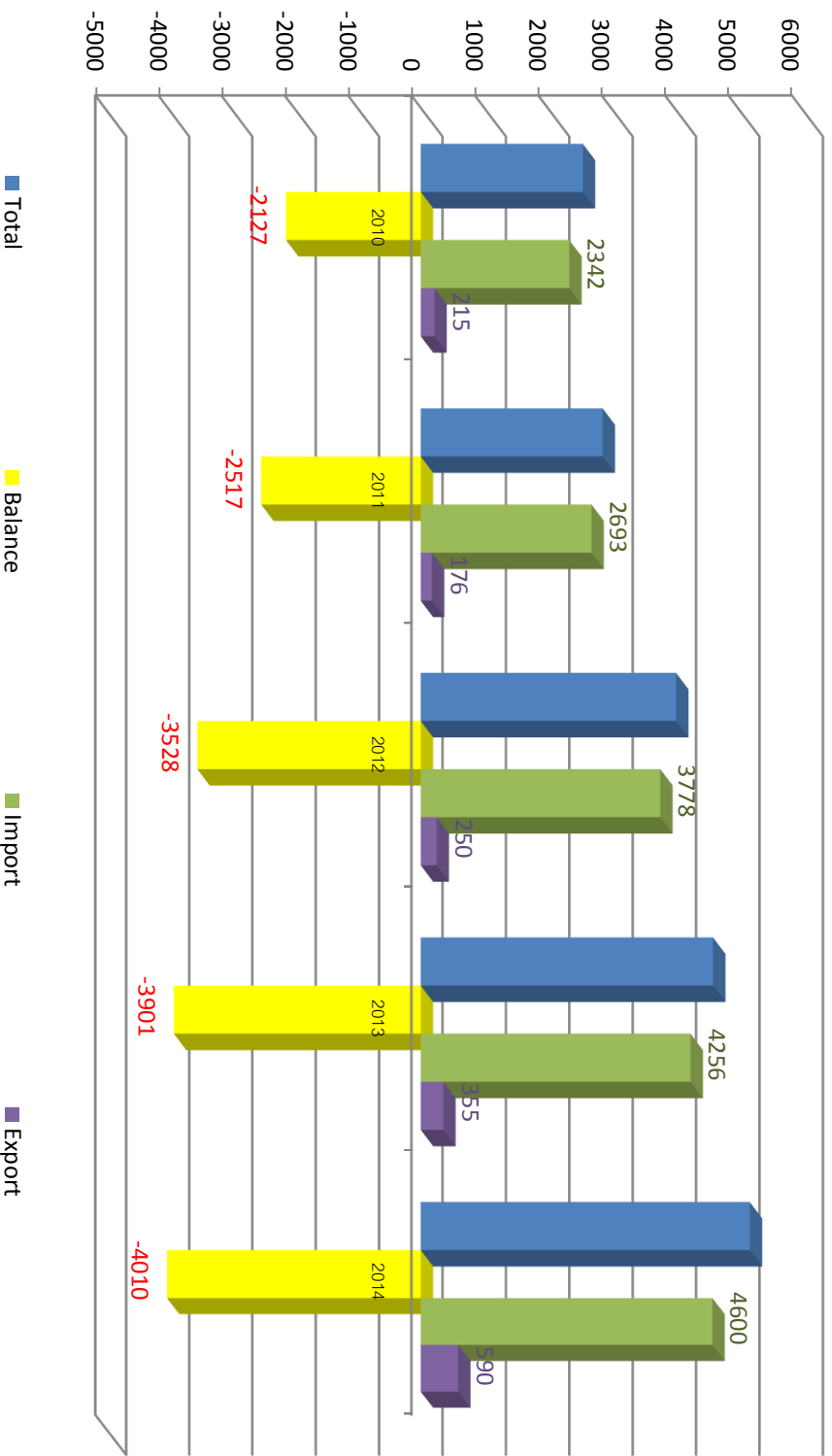
- 1 CHINA
- 2 U.S.A.
- 3 JAPAN
- 4 HONG KONG
- 5 MALAYSIA
- 6 SINGAPORE
- 7 INDONESIA
- 8 AUSTRALIA
- 9 VIETNAM
- 10 INDIA
- 11 PHILIPPINES
- 12 S. KOREA
- 13 NETHERLANDS
- **14 CAMBODIA**
- 15 GERMANY
- 16 UNITED KINGDOM
- 17 MYANMAR
- 18 LAOS
- 19 TAIWAN
- 20 U. ARAB EMIRATES
- 21 OTHERS (208 Countries)

Thailand Imports 2013 (Millions USD)

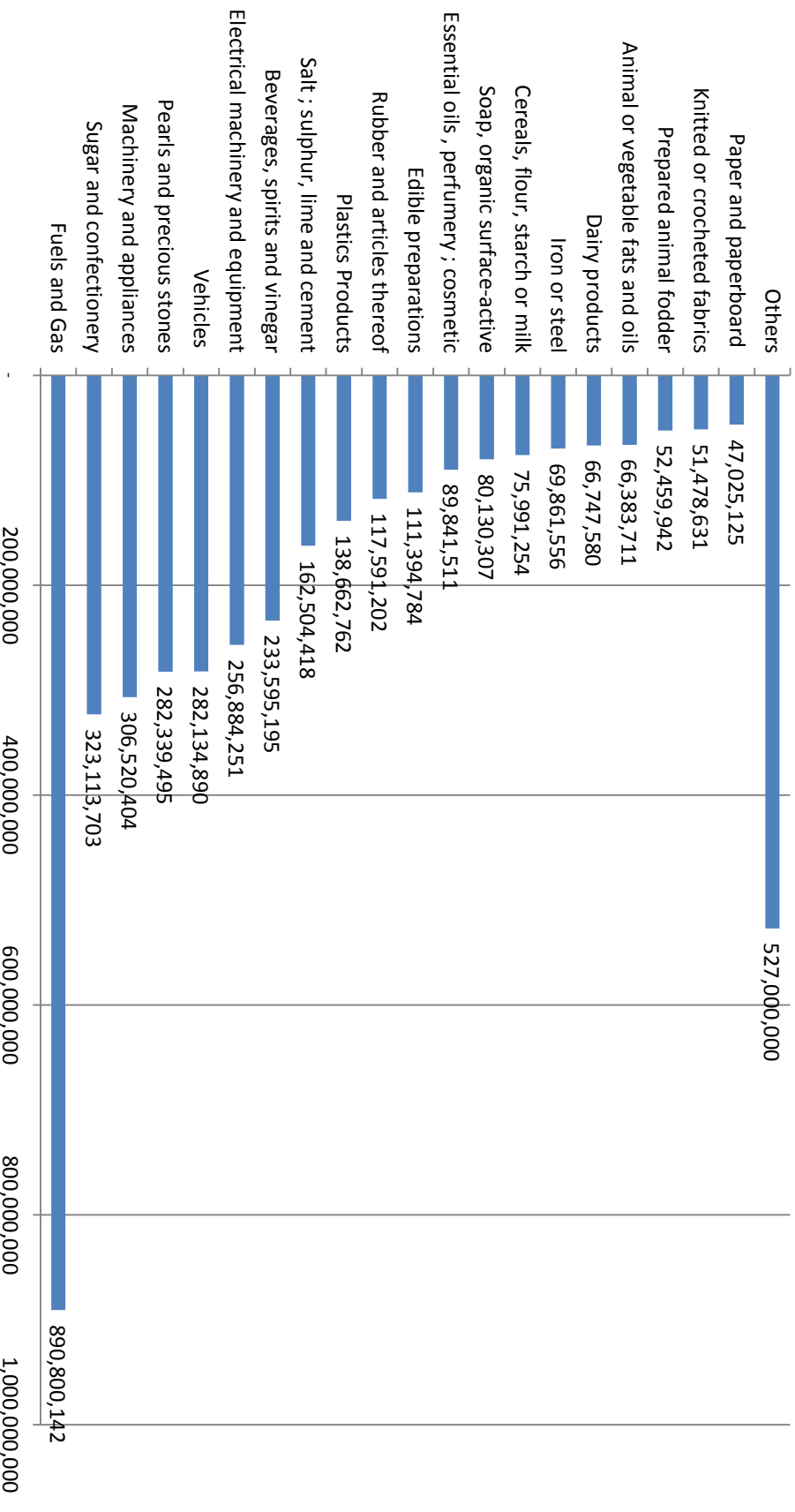


* Cambodia ranked at 47th

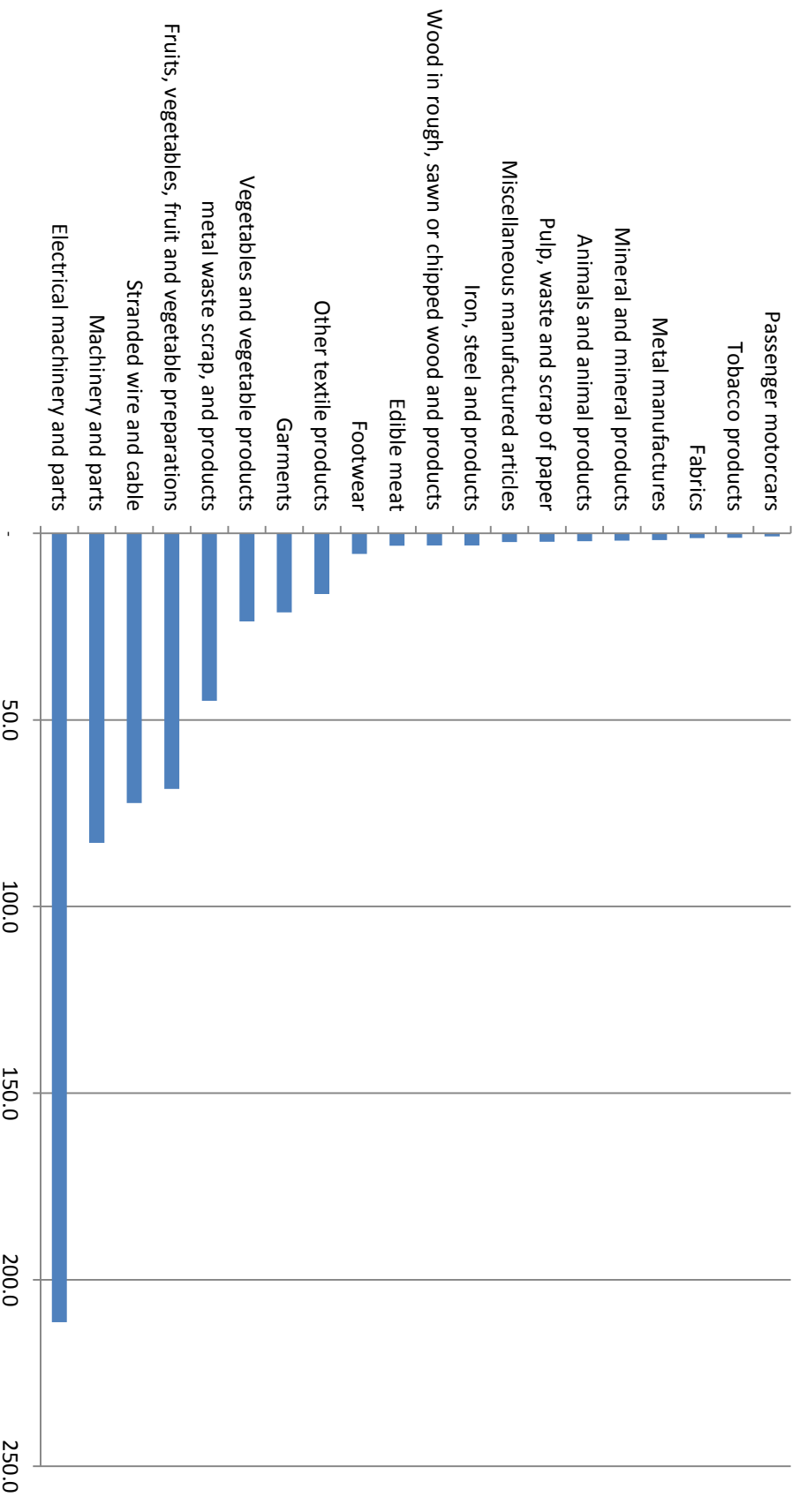
Cambodia-Thailand Trade 2010-2014 (Millions USD)



Thailand exports to Cambodia 2013(USD)



Thailand imports from Cambodia 2014 (Millions USD)

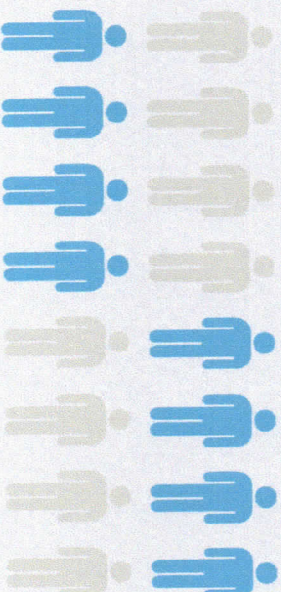


CAMBODIA AT A GLANCE

LAND AREA



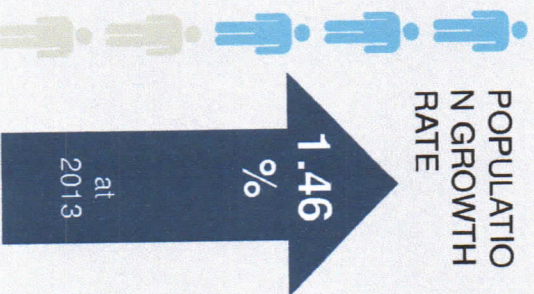
POPULATION



Stable macroeconomic environment

GDP growth : average **8%** per annum the last 10 years (2004–2013 periods)

POPULATION GROWTH RATE



GDP per capita

\$1,036

(estimated 2013)

Exchange rate

US\$ 1 = Riel 4,000

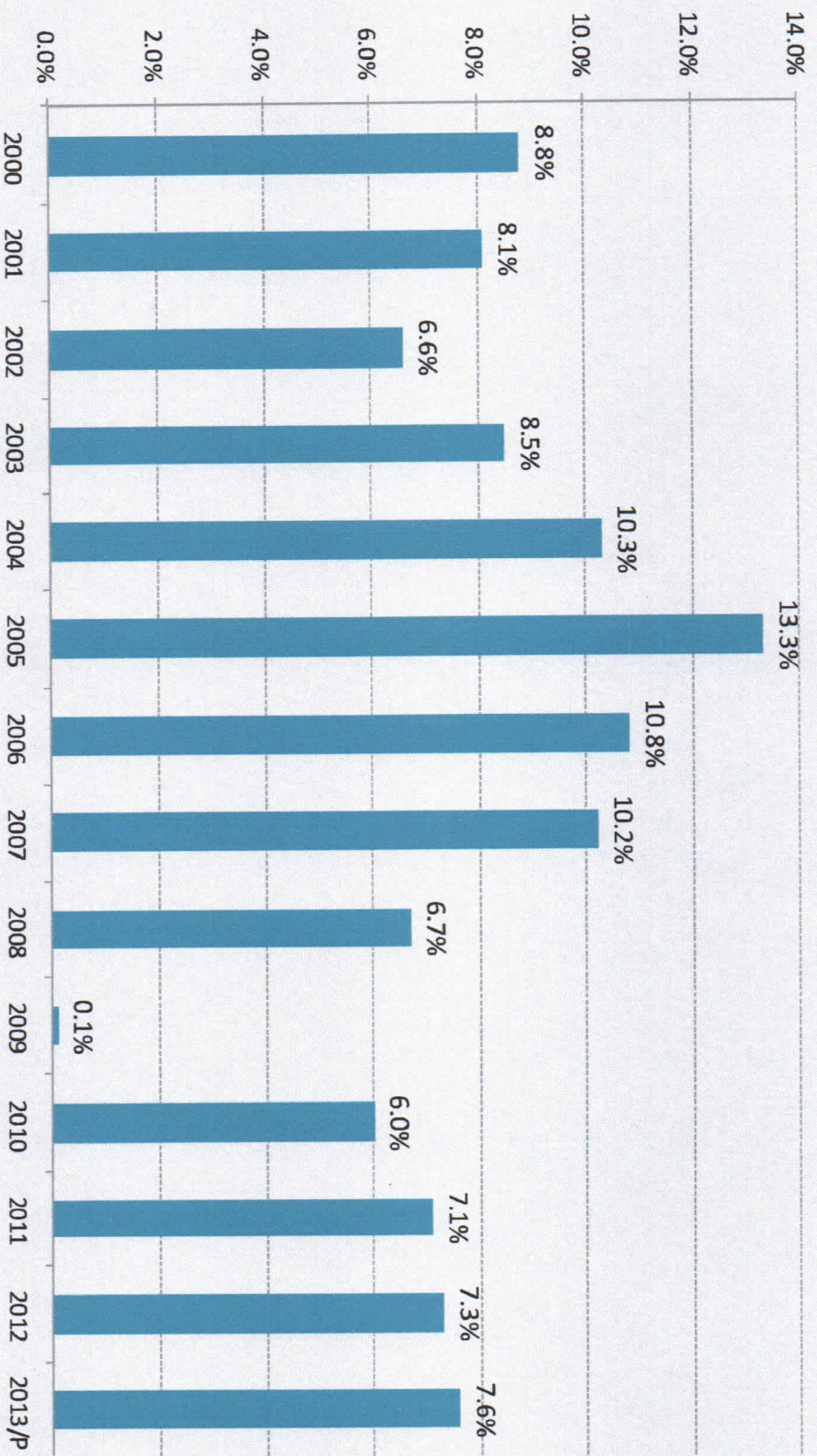
Inflation rate **4.6%**

(end of period rate of 2013)

B2 DEBT RATING

GDP

GDP Growth (%)

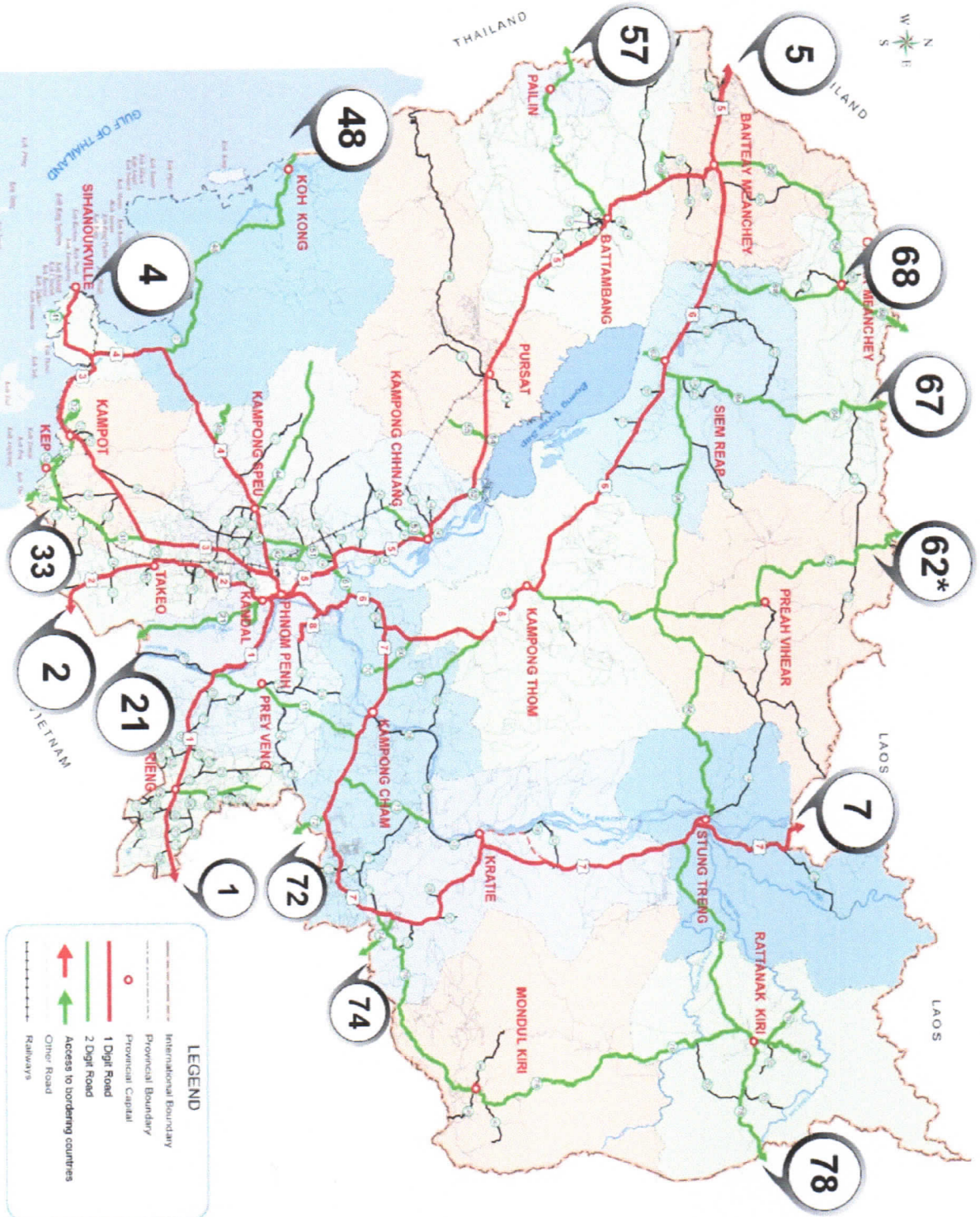


Growth has been slowing because of impacts from global financial crisis, with growth in 2009 at 0.1%

TRADE VOLUME (US\$ MILLION)



ACCESS TO BORDER CROSSINGS

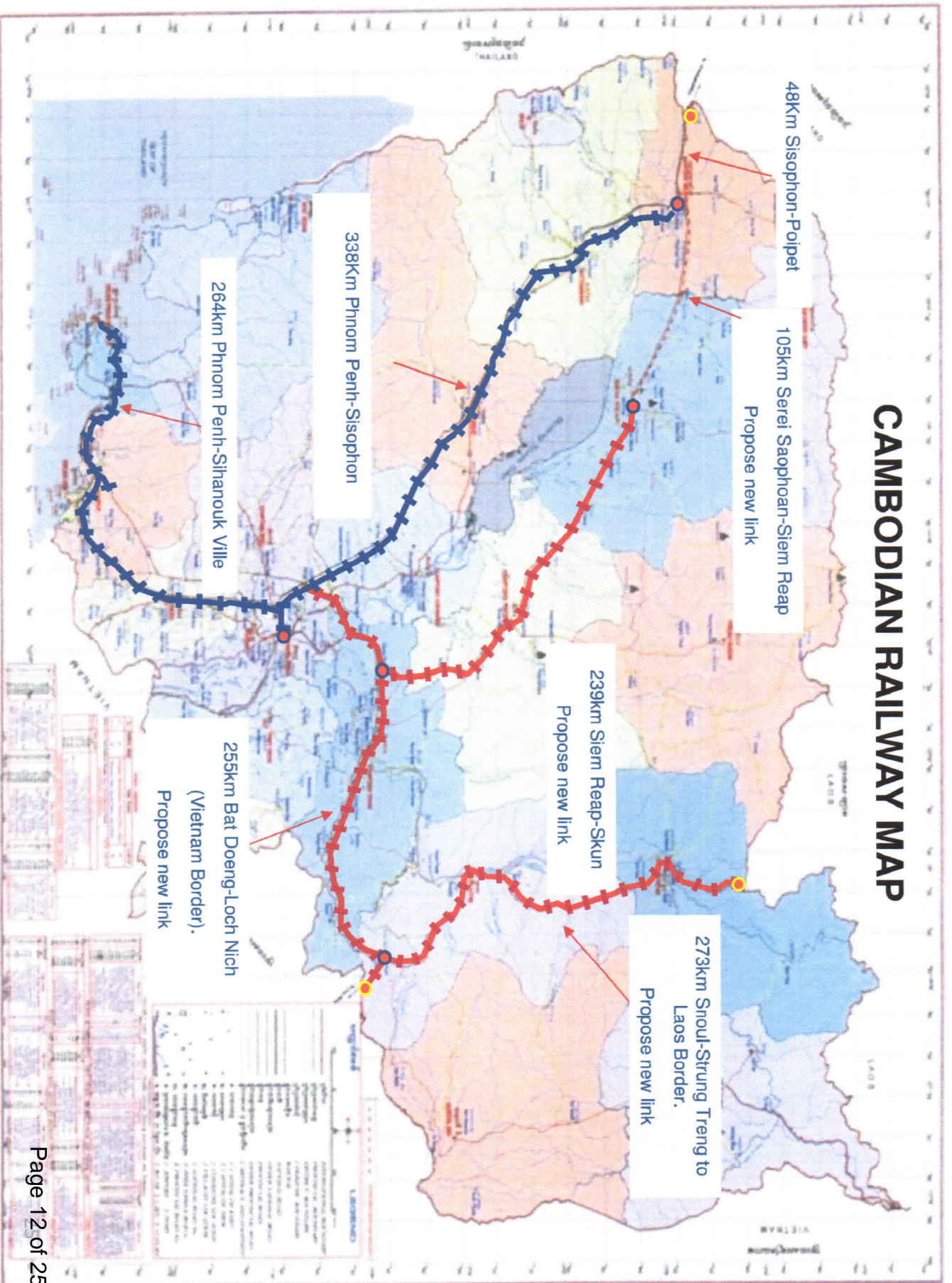


- To Thailand**
- NR-48
 - NR-57
 - NR-62
 - NR-64
 - NR-68

- To Vietnam**
- NR-2
 - NR-33
 - NR-72
 - NR-74
 - NR-78

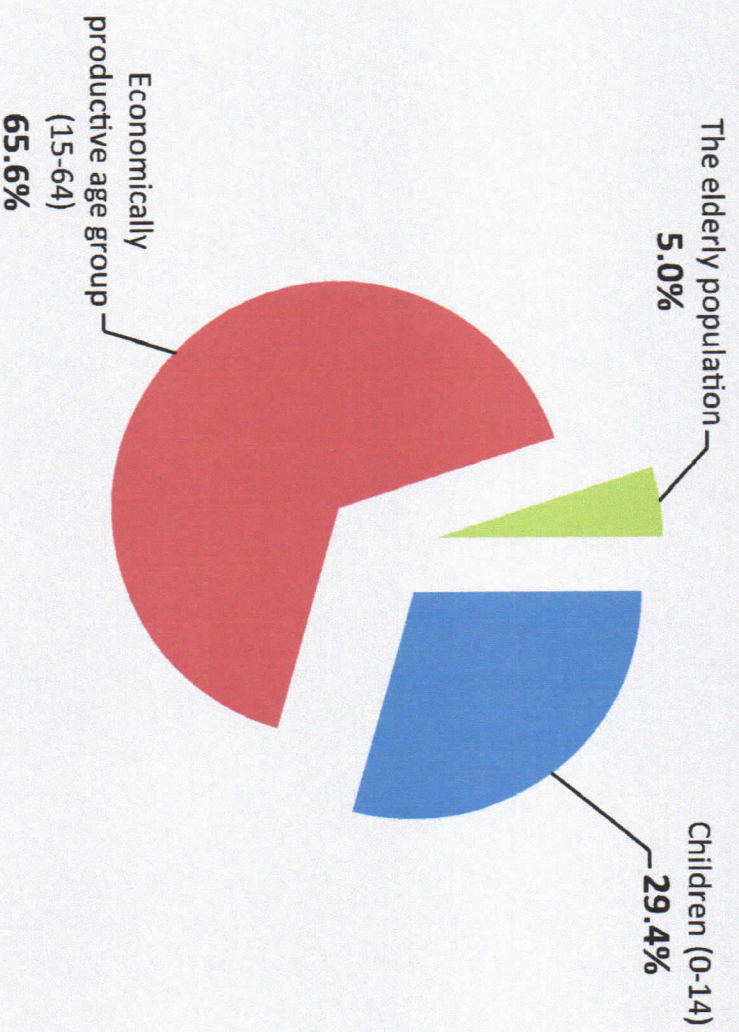
* New Route No°

CAMBODIAN RAILWAY MAP



POPULATION

Percentage of population by age group 2013



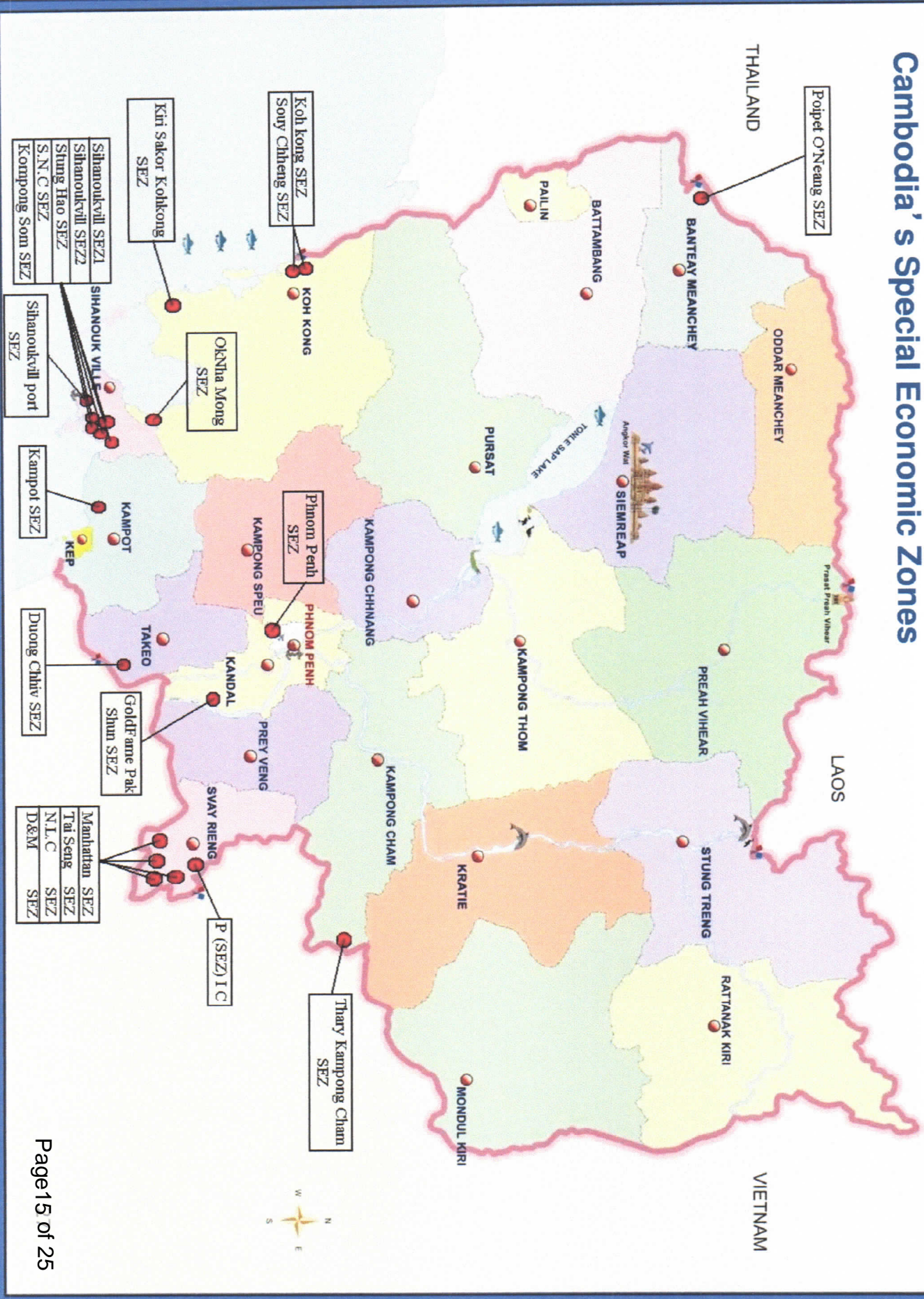
SPECIAL ECONOMIC ZONES

- 33 SEZs have been approved
- 11 SEZs are in operation
- 22 SEZs are being built
- Single Window for Import/Export Procedures
- Good Infrastructure



[Photos: Phnom Penh Special Economic Zone]

Cambodia's Special Economic Zones



COMPETITIVE INVESTMENT INCENTIVES

- Corporate tax - 20%
- Tax holiday up to 9 Years
- Full import and export duty exemption
- No discrimination, no nationalization
- No local participation requirement
- No price control on any products or services
- No foreign exchange control
- No restriction on capital repatriation: free repatriation of profits & free remittance of royalty, interest, loan repayment, dividend, investment capital, etc.
- No trade restrictions
- Long-term land lease

INVESTMENT OPPORTUNITIES

- Agriculture and agro–industry
- Labor intensive industries
- Processing industry
- Tourism sector
- Transportation and logistic
- ICT
- Energy
- Oil, gas and mining
- Human resource development & education

ACCESS TO WORLD MARKETS

Access to the U.S. market - 1996

Access to the E.U. market - 1996

Member of the Association of South-East Asian Nations (ASEAN) - 1999

Member of the World Customs Organization (WCO) - 2001

Member of the World Trade Organization (WTO) - 2004

Member of various regional trade agreements

MFN/GSP MARKET ACCESS

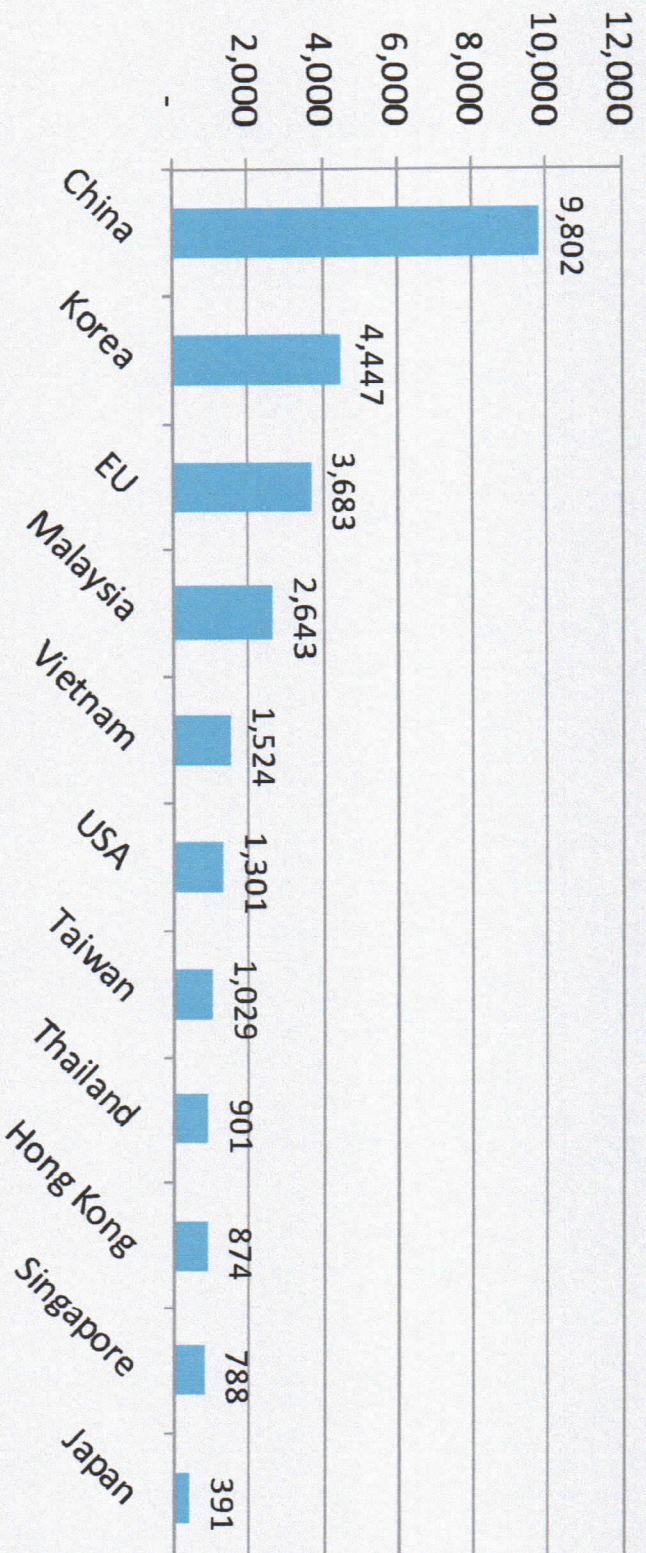
- Australia
- Austria
- Belarus
- Belgium
- Bulgaria
- Canada
- China
- Czech Republic
- Denmark
- Finland
- France
- Germany
- Hungary
- Ireland
- Italy
- Korea
- Luxembourg
- Japan
- Netherlands
- New Zealand
- Norway
- Poland
- Portugal
- ROK
- Russian Federation
- Slovakia
- Spain
- Sweden
- Switzerland
- UK
- USA

MFN: Most Favored Nation **GSP:** Generalized System of Preferences

APPROVED INVESTMENT BY COUNTRY

1994 – March 2014

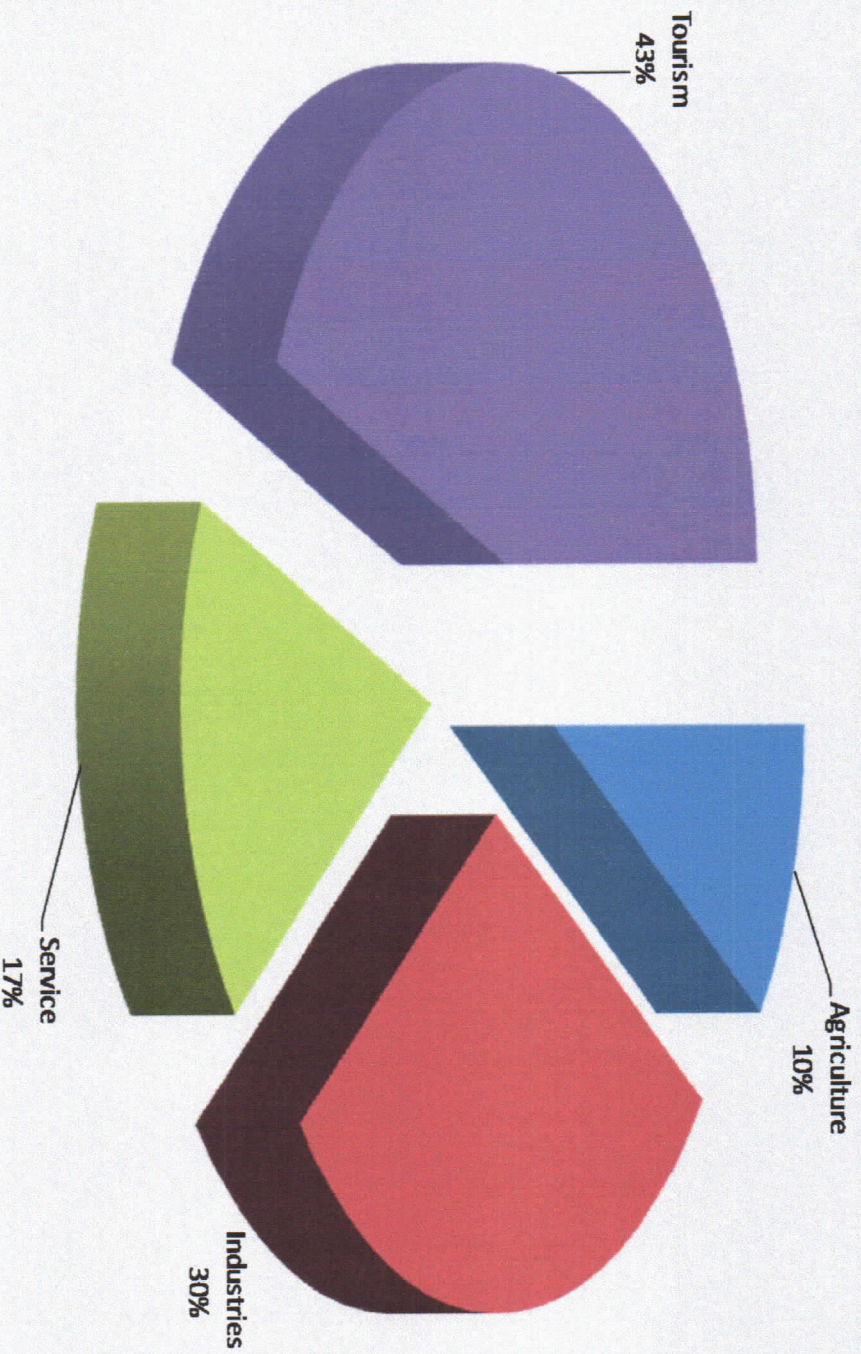
US\$ Million



APPROVED INVESTMENT BY SECTOR

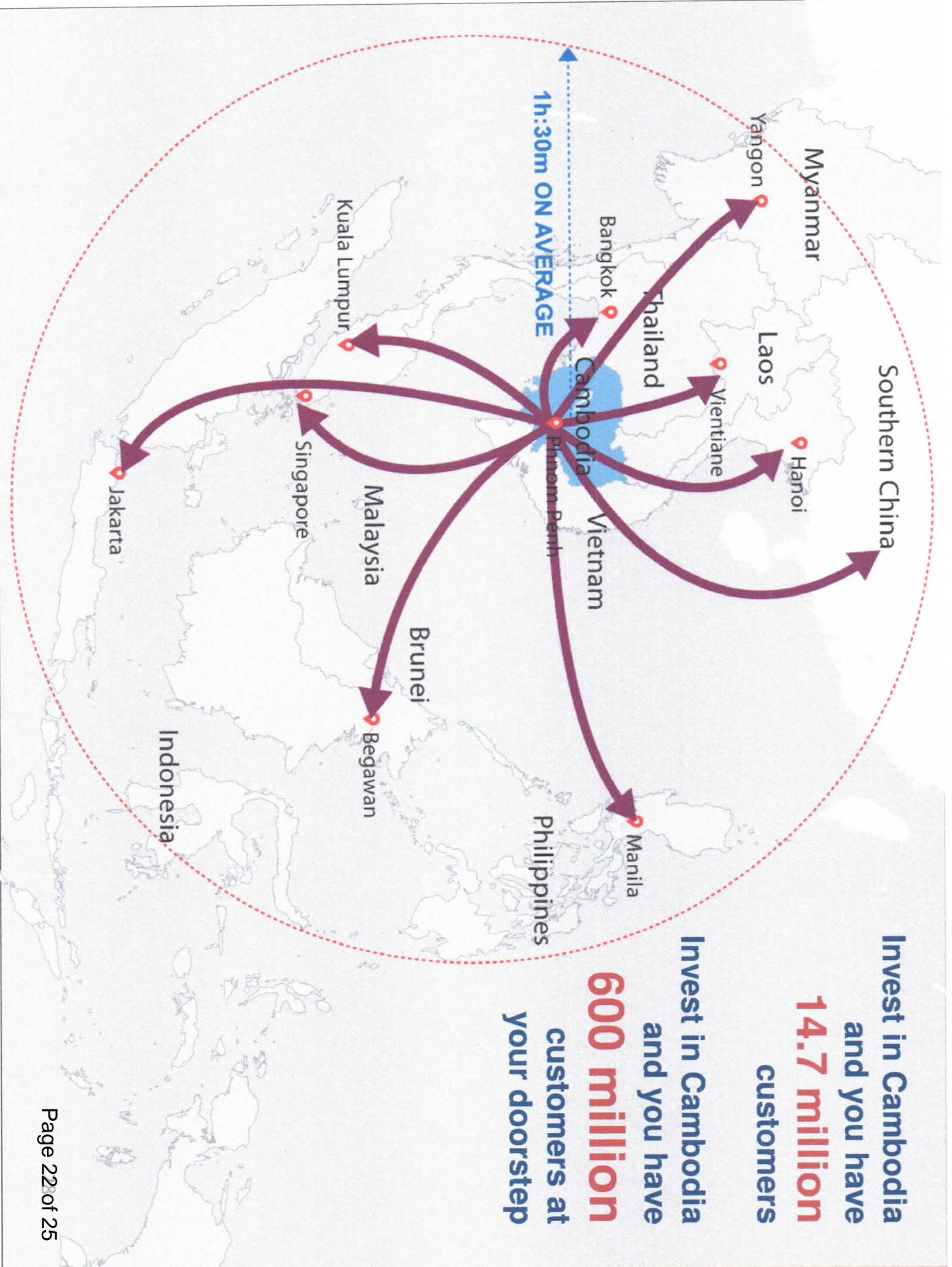
1994 – March 2014

Approved Investment by Sector



**Invest in Cambodia
and you have
14.7 million
customers**

**Invest in Cambodia
and you have
600 million
customers at
your doorstep**



REASONS TO INVEST IN CAMBODIA

- Macroeconomic stability
- Pro-business government
- Competitive investment incentives
- One-stop service investment promotion agency
- Preferential access to regional & world markets
- Investment protection
- Efficient infrastructure and strategic location
- Sound financial sector
- Abundant resources, labor, land

THANK YOU!

For more information
contact

hang.sochivin@gmail.com

or

www.cambodiainvestment.gov.kh